



Tabani
GROUP

www.tabani-group.com



Tabani global



Tabani Corporation

IMPORTERS EXPORTERS MANUFACTURER'S REPRESENTATIVE



Y.Y. Corporation



TABANI INTERNATIONAL

Venus
Aviation
Travel & Tourism

www.tabani-group.com

OUR SLOGAN

“TECHNO TRADE MEN WITH A VISIONARY MISSION”



Mission:

- To participate fully in the socio-economical advancement of Pakistan by utilizing its entrepreneurial expertise and professional skills.
- To engage outstanding professionals in all spheres of activity and tap the full potential of every employee based on the philosophy that human resources of the group are its most valuable assets.
- To enter into joint venture collaboration with world renowned companies to establish projects vital to the economic growth and development of the country.
- To pursue profitability, diversification and sustained growth, the Group keeping view the changing global business environment, lays emphasis on ventures with high market growth potential and enters into areas of advanced technology.

Objective:

The main objective of the group is to maximize wealth keeping in mind the National Interest and interest of stakeholders. The following primary strategies have been determined on this basis:

- Increased focus on the structure and development of the business areas.
- Continued organic growth in all business areas.
- Regain profitability and ensure proper financial management.
- Develop the repair and service concept within the business areas of propulsion and offshore
- Strengthen the group's strategic position through strategic cooperation and acquisitions.
- Reduce exposure outside the group's priority areas.
- Develop property value.



Purpose & Values

Purpose

At the Tabani Group we are committed to improving the quality of life of the communities we serve. We do this by striving for leadership and global competitiveness in the business sectors in which we operate.

Our practice of returning to society what we earn evokes trust among consumers, employees, stakeholders and the communities. We are committed to protecting this heritage of leadership with trust through the manner in which we conduct our business.

Core values:

“Our Core Values are at the heart of our business. They define who we are, how we work, what we believe in and what we stand for. These values guide how we act and how we expect to be treated, providing a sound basis of decisions.”

- Mr. Muhammad Yaqoob Tabani, Chairman -

Tabani Group has always been values-driven. These values continue to direct the growth and business of Tabani Group of Companies.



The Core Tabani Group Values and Motto underpinning the way we do business are:

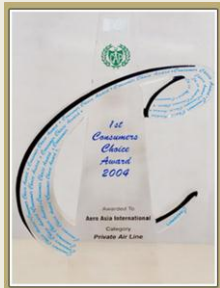
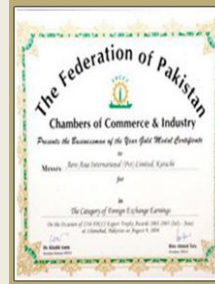
Commercial Values:

- **Customer first:** Our jobs and Our Company's future comes from the customers/consumers that's why we forge partnership with our customers/consumers and strive to exceed their expectations.
- **Sales:** We educate and persuade to offer our products and services as far and wide as the market opportunity exists.
- **Growth:** We are committed to growing revenues and business activities.
- **Profitability:** Profits provide the resources to maintain operations, to invest in new opportunities, and to ensure a financially secure organization.
- **Engineering:** Constantly seek, test and implement improvements to methods, practices, procedures and systems to bring about greater efficiency and productivity.
- **Creativity:** Seeing solutions and opportunities where others do not.
- **Thrift:** The need for economy is an eternal truth.
- **People:** People make the difference when they work together as a knowledgeable, productive and motivated team. By encouraging effective teamwork – We recognize the human worth of each individual and collaborate to achieve.
- **Entrepreneurship:** Differentiate the group through creative thinking and action.

Ethical Values:

- **Integrity:** We must conduct our business fairly, with honesty, integrity, propriety and good faith which are vital to building and maintaining trust and good relationship.
- **Devotion:** The *group's* business model is founded on its *devotion* to excellence and quality.
- **Dedication:** Our Experience and **Dedication** to quality product and personalized service is our strength.
- **Transparency:** We must always be truthful, sincere and be able to justify our actions and decisions. Everything we do must stand the test of public scrutiny.
- **Understanding:** We must be caring, show respect, compassion and humanity for our colleagues and customers around the world, and always work for the benefit of the communities we serve.
- **Excellence:** We must constantly strive to achieve the highest possible standards in our day-to-day work and in the quality of the goods and services we provide.
- **Unity:** We must work cohesively with our colleagues across the group and with our customers and partners around the world, building strong relationships based on tolerance, understanding and mutual cooperation.
- **Responsibility:** We must continue to be responsible, sensitive to the countries, communities and environments in which we work, always ensuring that what comes from the people goes back to the people many times over.
- **Respect:** Value each other, encourage professional development, respect personal contributions and rewards effective performance.

OUR HISTORY

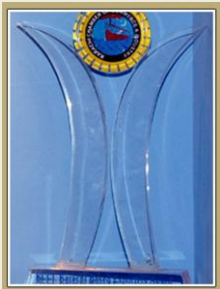
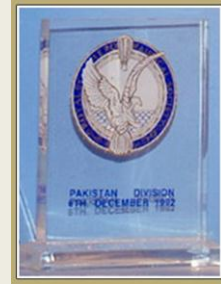
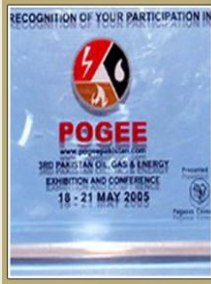
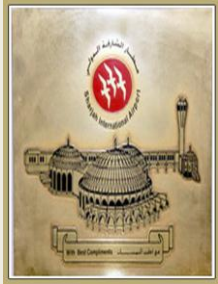


Tabani Group dates back to 1885 where it made its humble beginning under the name and style of M/s. H.A Ganny Brothers in Rangoon, Burma led by the present Chairman's grandfather whose trade with Japan and the European countries established a reputation which is diligently upheld even today. This fact could very well be evidenced from the book, "TWENTIETH CENTURY IMPRESSIONS OF BURMA" on page 331 published by Great Britain Publishing Company Limited 1910.

The Shifting to former East Pakistan and then to Pakistan left the family undeterred and hard work multiplied their achievements each time. The assets of an unblemished reputation for honesty and integrity are jealously guarded and upheld at every juncture. The roots of the present group are based on dedication, honesty and a will to achieve.

Since the four decades, 3rd generation of the Tabani Family took charge of Group under the ambitious leadership of the late President M. Ebrahim Tabani, worked hard to set-up a strong manufacturing base in textile and leather garment products and Building Construction to promote development projects in the field of Aviation, Supplies to Pak Steel Mill; projects of Oil & Gas; Pakistan Railways, Electric Energy Projects in Hydel, Thermal, Renewable Energy etc and catering to all needs of Pakistan Defense forces; participating as suppliers of all sorts of commodities fertilizer etc.

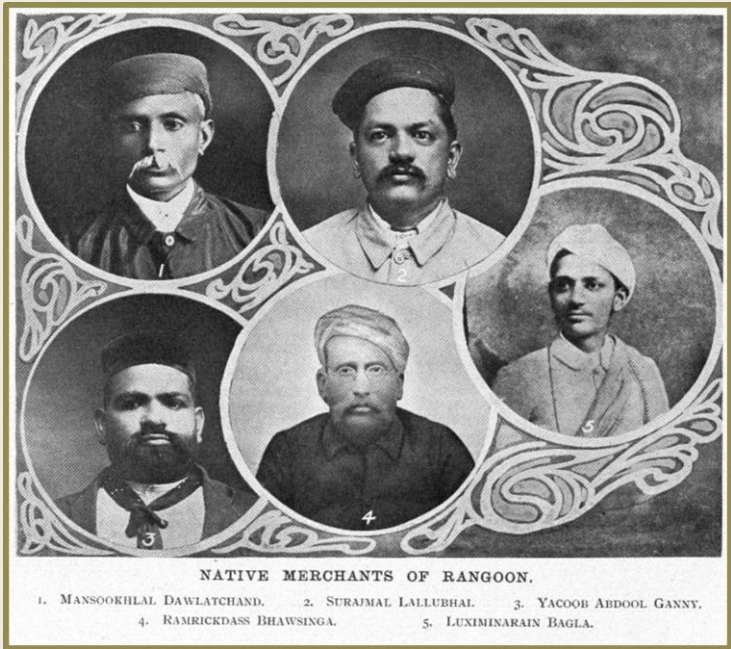
OUR HISTORY



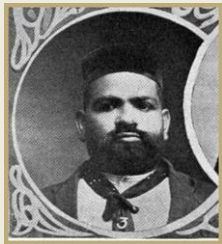
After the demise of Mr. Ebrahim Tabani, the responsibility was taken over by Mr. Yaqub Tabani, who is the current Chairman of the Group; and shouldered by his sons Mr. Humza Yaqoob Tabani (Vice Chairman), Mr. Hatim Tabani (Executive Director) to have a firsthand pulse of the market, setting forth the target and therefore to enhance export trade, there was a need to have international market network, particularly in view of the rapidly changing regional corporate environment and the development of socio-economic and political conditions the world over. These challenging circumstances have led to the gradual opening of Tabani Group's overseas offices / representations at more than half a dozen locations internationally. Presently, the Group has offices in Dubai, Sharjah, Russia, C.A.R.s. and representative's offices worldwide.

The Group is contemplating for opening a few more offices to deal directly with new potential markets in order to pay more attention towards areas that are presently looked after by nearby branches particularly in African States and China. The Group's growth is the result of efficient and quality services, for which it has received several national and international awards and commendations. Our goal is to introduce state-of-the art technologies and transfer of knowledge to meet the needs and challenges of the future.

“TWENTIETH CENTURY IMPRESSIONS OF BURMA”



3rd one is Mr. Yacoob Abdool Ganny



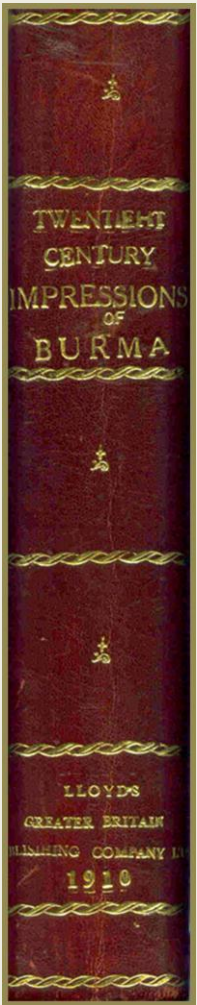
Mr. YACOOB
ABDOOL GANNY

In the chapter “Rangoon” of the book “TWENTIETH CENTURY IMPRESSIONS OF BURMA” published by Great Britain Publishing Company – Limited in 1910.

On page 364 with serial no 3 writers mentioned “Mr. YACOOB ABDOOL GANNY” grandfather of the Group’s present Group’s Chairman as “NATIVE MERCHANT OF RANGOON”

"TWENTIETH CENTURY IMPRESSIONS OF BURMA"

Writers wrote on page 331



"MR. YACOOB ABDOOL GANNY is the honorary treasurer of Young Men's Mahomedain Association in Rangoon. His business house is at 35, Merchant Street, where he has extensive dealings as an importer of piece-goods and hardware, and as an exporter of Burma products, such as catch, beans, &c. During a visit which he recently paid to England he visited the principal manufacturing houses, and so was able to obtain knowledge of details useful to him in the conduct of his own business. The son of Abdool Ganny, he was born in Bombay Presidency thirty-five years ago. In 1885 he joined his two brothers in Rangoon and they traded under the style of H. A. Ganny Brothers. One of the brothers died in 1895, and the other in 1899, when Yacoob Abdool Ganny became sole proprietor of the business. He has four sons and three daughters".

Board of Directors



Muhammad Yaqoob Tabani

Chairman



Humza Y. Tabani

Vice Chairman



Hatim Y. Tabani

Director



Muhammad Yaqoob Tabani Chairman



1. Honorary Consul of Turkmenistan in Karachi
2. Member Consular Corps Sindh, Pakistan
3. Member Karachi Chamber of Commerce & Industries
4. Member Federation of Pakistan Chamber of Commerce & Industries
5. Member SARC Chamber of Commerce & Industries
6. Member Pakistan Institute of Research on Quality
7. Member Pak-Afghan Joint Chamber of Commerce & Industries
8. Member United Memon Jamat of Pakistan
9. Member World Memon Organization
10. Member Memon Federation of Pakistan
11. English Speaking Union of Pakistan
12. Member Defence Authority Sunset Club
13. Member Defence Authority Country & Golf Club
14. Member Dream World Ltd
15. Member Karachi Golf Club
16. Member Karachi Club
17. Member Islamabad Club



Mr. Humza Y. Tabani
Vice-Chairman



1. **Member Association of Builders & Development Board (ABAD)**
 - **As Convener Valuation Table, Registration & Taxation**
2. **MBA from AMI Karachi**
3. **Microsoft Certified System Engineer -Dubai**
4. **Certification in Communication & Business Development**
 - **From Lahore University of Management & Science (LUMS)**
5. **Member Karachi Chamber of Commerce and Industries**
6. **Member Pakistan Defence Housing Authority**
7. **Member Defence Authority Country & Golf Club**
8. **Member Karachi Club**
9. **Overseeing Al-Khaleej Operations**

Director



Mr. Hatim Y. Tabani
Director



1. B.A in Management from Middle Sex University
2. Member Defence Authority Country & Golf Club
3. Member Pakistan Defence Housing Society
4. Member Karachi Club

Portfolio



- **Construction & Real Estate Development**
- **Construction Material**
- **Counter- Trade and Commodities Exchange**
- **Defence Products**
- **Exclusive Agents of Various Reputable Principals in Different Sectors**
- **Medical & Health**
- **Oil & Gas Sector**
- **Power Generation**



Construction & Real Estate Development

Tabani Group entered in business of construction and real estate development with the name of "AL KHALEEJ BUILDERS & DEVELOPERS" this first project with name "AL KHALEEJ TOWERS" is a consortium of well reputed business conglomerates of Pakistan started in the centre of Karachi city. Al-Khaleej Builders & Developers is very keen to establish their good will in the country by introducing this significant project, wherein an emphasis is given to introduce a lavish living style at the perfect "value of money" level. All aspects of surveying, planning, drawing, designing, construction, supervision, safety & completion of the project within a stipulated time frame has been addressed with the critical management of quality control. This project has following salient features:-



Portfolio



Construction & Real Estate Development

- ✓ 10 buildings
- ✓ 17 floors in each building
- ✓ 760 apartments
- ✓ 1.2 Million Sq ft area
- ✓ In the center of the city
- ✓ Spacious bed rooms with the attached balcony for each room
- ✓ Luxurious living rooms
- ✓ Stylish bathrooms
- ✓ Classic drawing rooms
- ✓ Power Supply Backup for every apartment
- ✓ Internet & cable points
- ✓ Garbage chute
- ✓ Intercom
- ✓ High-Tech security system
- ✓ Firefighting system
- ✓ 20 high speed elevators with stand by generators
- ✓ Snooker room
- ✓ Modern Gymnasium
- ✓ Separate community centers for ladies & gents
- ✓ Board game area
- ✓ Mosque
- ✓ Beautiful indoor landscaping with palm trees and many other attractions and facilities.

Portfolio



Construction Material

Tabani Corporation is a Sole Distributor / Marketing Agent of AL NOOR TILES for sale of Facing Tiles, Facing Bricks for the territory of Pakistan (South) and Gulf Region. Company is also involved in sales of all type local and imported construction material. Tabani Corporation is also representing **AL NOOR REFRACTORIES (PVT) LTD** for sale of all types of Refractory finished products.





Counter-Trade & Commodities Exchange

The group is involved in counter-trade and commodities exchange, acting both as agent and principal. We are active in all areas of foreign trade operations, clearing and switch transactions. The commodities covered under counter/ exchange trade include,

- Raw & Refined Sugar
- Wheat
- Pulses
- Fertilizers
- Rice
- Coal / Metallurgical Coke
- Iron Ore
- Edible Oil
- Food Grains & Food Products
- Chemicals
- POL Products
- Plastics
- Wood / Timber
- Rubber
- Paper

Besides the above specified areas our Group is always on the look-out to source and market any item of interest.

Portfolio



Defence Division

Defence Division of Tabani Group has been serving the Pakistan Armed Forces for more than two and half decades. Tabani Corporation, a subsidiary of Tabani Group, is a registered company with Defence Procurement Authority of Pakistan "DGDP", under registration no. 1566/7439/Registration dated 10 March 1990.

Defence Division of the group through its Principals from Russia, Ukraine, Turkey, Bulgaria, Czech Republic, EU region, U.K. and Latin America, provides civil and military equipment's, logistic support, maintenance, overhaul and services for the following items:

- Helicopters of Russian and European Origins; namely Mi-17 / 171 (all modifications) in transport, passenger and VIP version, Tiger helicopter ARH/HAD, Schweizer helicopter S-300 etc;
- Universal test benches and equipment's for maintenance and overhaul of helicopters;
- Main battle tanks;
- APCs;
- Light and heavy weapons;
- Ammunitions;
- Ground and Portable Surveillance and Target Acquisition Radar;
- Communication equipment such as GSM tracking system, direction finding system, Electronic support measure communication system, wide band Jammers etc;

We feel honored to mention that we are the pioneer for introducing Russian Manufactured MI-17 type helicopter to Pakistan Armed Forces in 1995. Today, Pakistan Armed Forces have the largest numbers (75) of this type helicopter in their fleet.

We are also successfully running the **Rate Running Contract (RRC)** with Pakistan Army for supply of spare and overhaul of aggregates of MI-17/171 helicopters and complete overhaul of the MI-17/171helicopter.

In December 2014, we had successfully completed a land mark project, "**Establishment of MRO Facility for MI-17/171 helicopters**" in Pakistan. This facility is duly certified by MIL Moscow. Now Pakistan Army is capable to overhauling its MI-17 helicopter fleet locally.





Medical & Health Division

Tabani Group is active in sourcing allopathic, herbal and ayurvedic medicine from domestic and international markets with reputable and reliable manufacturers, suppliers. The Group is looking forward to supply medicines from Pakistan to Central Asian Republics and also to supply surgical and medical apparatus to hospitals and clinics. Tabani Group is also looking forward for reliable partners in the field of medicines, medical equipments and surgical instruments.



Oil & Gas Sector

For many years, we have been supplying oilfield equipment, spares and other consumables to Oil & Gas Development Corporation Limited (OGDCL) as well as representing foreign oil companies, as joint venture partners, for exploration in Pakistan. A division of our company looks after the activities of water well drilling, seismic exploration and heavy mechanical works. Presently, it has successfully executed a UNICEF funded project under the supervision of Rural Development Programme, Government of Sindh, Pakistan. Moreover, our commitment to quality is also reflected by the successful provision of the high performance rigs to OGDCL through our principal in Russia.

Tabani Group is also looking forward for association with more versatile Principals from international market for oil & gas equipment and strengthening its market in Pakistan and other countries.



Portfolio



ENERGY DIVISION

Energy Division of Tabani Group is mandated to undertake Turnkey / EPCC (Engineering, Procurement, Construction, and Commissioning) projects on most competitive and optimum bases, as listed here.

- ✓ Power Generation / Transmission Lines
- ✓ Oil / Gas Processing Plants / LPG Extraction /NGL Recovery Plants
- ✓ Gas Compression Packages
- ✓ Oil / Gas Transportation Pipelines
- ✓ LNG/ RLNG Stations
- ✓ Membrane Separation Packages
- ✓ Nitrogen Generation Packages
- ✓ Oil / Gas / Water Separation Packages
- ✓ Oil Recovery Equipment/ Packages
- ✓ Cementing Units
- ✓ Fracturing Spread Units
- ✓ Coil Tubing Units
- ✓ Injection Units
- ✓ Skid Mounted / Mobile / Offshore Drilling Rigs of Customized Capacities
- ✓ Processing Chemicals
- ✓ Electrical & Instrumentation Systems
- ✓ Full suite of Auxiliary Equipment/ Consumables for Drilling, Production Activities
- ✓ Oil & Gas Processing Plant Operation & Maintenance Services
- ✓ Drilling Engineering Services
- ✓ Down hole Operation Engineering Services
- ✓ Inspection Services
- ✓ Construction Services

Portfolio



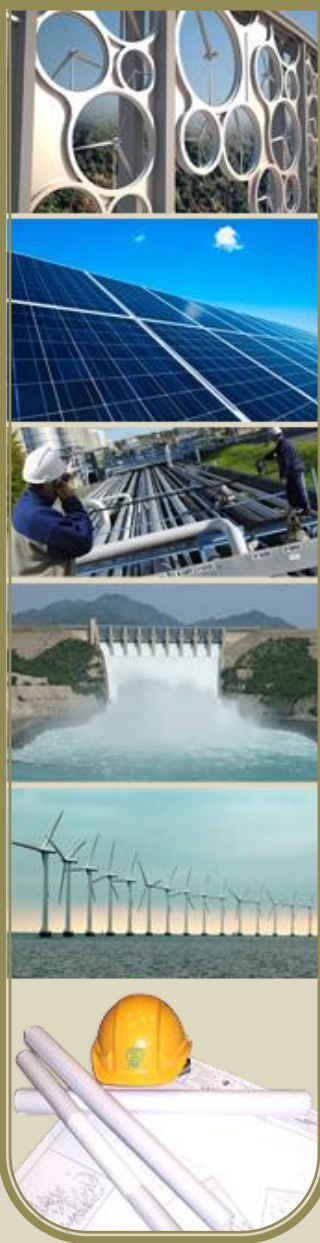
Our client list includes Pakistan's premier E&P company OGDCL who over the recent years has entrusted several projects for supply of different equipment/ material and EPCC Contract for establishment of OGDCL's KPD-TAY Phase-II Gas Processing Facility to treat 250 MMSCFD raw gas to 225.2 MMSCFD sales gas, 413 MT LPG per day and 5058 bbINGL/Condensate per day.

Energy Division is actively engaged in business development under exclusive representation arrangements for a number of renowned international manufacturers/principals from China, Russia, America, Europe and GCC regions. For our associate companies, over the past 30 years, we have secured and successfully execution projects totaling millions of dollars in value.

The division is manned by a core team of high profile professionals who specialize in Upstream & Downstream Petroleum & Natural Resources Development, Power Generation and Transmission, Petrochemical Plants. The division provides technical and project management services to Pakistani and overseas clients.

Visit our website: www.tabani-group.com

Portfolio



Power Generation

The Tabani Group has an expert team of professional engineers and marketing personnel who are capable to participate in local and international tenders floated by diverse private and public sector organizations. Our Principal and Associate's experience covers thermal, hydel and alternative power projects on turnkey basis ranging from supply, installation, arrangement of financial package to commissioning with active participation of foreign collaborates. Tabani Group also has the expertise to provide Coal Gasification Plants and Coal Power Generation Plants on turnkey basis with help of world renowned suppliers. A proposal, initiated by our think-tank, for bringing Electric Energy and Natural Gas supply from CARS through Afghanistan / Iran is under active consideration from the Governments of Pakistan, Turkmenistan, Tajikistan, Kazakhstan, Kyrgyzstan & Afghanistan.

Aviation



Tabani Group was the pioneer to promote a private airline “Aero Asia International (Pvt) Ltd”. The Company was granted the First Private Airline Operating license no. 001 in 1992. The first flight was inaugurated on 6 May 1993 with two jet aircrafts BAC 1-11. The Airline was expanded with more aircrafts of western and Russian origins with approximately 800 domestic and international flights per month serving 11 regional destinations with a capacity to cater one million passengers every year. The Airline with strength of 1600+ Staff had its trained ground, ticketing staff and cabin crew at its academy and also had facility for its own catering service as well as engineering department. Having the spotless and air-worthy, safety, punctuality record with load factor of more than 80% on each flight without any incident during its operational life of 13+ years; the Airline had the privilege to obtain IATA registration and ISO 9002 certification – the only Airline in Pakistan to hold such a distinction. The Aero Asia International (Pvt) Ltd. was later acquired by a UK based group on “AS AND WHERE IS BASIS” in June 2006.

Venus Aviation

Travel & Tourism

www.venus-aviation.com

Tabani Group is still present in the Airlines & Travel Industry through its subsidiary **M/s. VENUS AVIATION (PVT) LTD.** The subsidiary is operating travel and tourism division and representing all airlines of Pakistan and leading Airlines of United States of America, Russia, CARS, UAE, Australia, Kenya, Turkey, Singapore, China, Thailand, United Kingdom, Ukraine, Sri Lanka, Malaysia, Europe and Far East.

Tourism Division:

- a) Operates regular local Tours all over Pakistan having a turnover of more than 200-300 Foreign Tourists from abroad every month.
- b) Operates and renders Hajj/ Umrah Package facilities through reliable Associates.
- c) Arrange conducted Tours / Excursions in Association with Airlines and Foreign Tour Operators in Thailand, Malaysia, Singapore, Sri Lanka, R.O. Uzbekistan, R.O. Tajikistan, R.O. Kazakhstan, R.O. Kyrgyzstan, Russian Federation, Ukraine, Belarus etc.
- d) Offers services of hoteling worldwide and reservations/ bookings on all airlines through Associates and net-work of more than 500 sub-agents (local and abroad).
- e) IATA Registration already in process though now-defunct "Aero Asia" was the only Pakistani Airline that was IATA Registered.

Registration with Government organizations



We are registered with nearly all the government and semi-government departments in Pakistan for supply of various industrial tools spares equipment, consumer goods and projects.



Clients

Our Reputable Clients



PAKISTAN RAILWAYS



Water and Power Development Authority



Russian Railways



Kazakhstan Railways



Sui Northern Gas Pipelines Limited



PORT QASIM AUTHORITY
Gateway to National Prosperity



SUI SOUTHERN GAS COMPANY LIMITED



KARACHI PORT TRUST
GATEWAY TO PAKISTAN



Government of Pakistan
Ministry of Petroleum & Natural Resources



Provincial Disaster Management Authority
Government of Sindh



PAK-ARAB PIPELINE
COMPANY LIMITED



PAK-ARAB REFINERY LIMITED
A Pakistan-Abu Dhabi Joint Venture



Pakistan Petroleum Limited



THE FEDERATION OF PAKISTAN
CHAMBERS OF COMMERCE & INDUSTRY

Activities



SUPPLIES

- Rolling Stock of Railway
- Diesel & Electric Locomotives
- Railway Passenger Coaches
- Freight Wagons
- Rail Tracks
- Railway Tracks Tamping Level and Allied Machines
- Railway Track Accessories
- Railway Signaling System



Activities in Defence

SUPPLIES

- New & Used Helicopters
- Spares of Helicopters
- Spares for Special Projects
- Uniforms
- Bullet Proof Jackets,
- Helmet,
- Ammunition for Gun,
- Tanks
- Vehicles
- Pilot Boats
- Vessels



Locations in Pakistan



CORPORATE SETUP



Karachi



Islamabad



Lahore

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Karachi – 75400 Pakistan
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FAX +92-21-34549392
Email: info@tabani-group.com
tabani-corp@cyber.net.pk

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Lahore Office

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CORPORATE SETUP

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We
Thank
You
For
Your
Attention

www.tabani-group.com